

CITY OF MESQUITE

Financial Statement Overview

Year-to-Date through March 31, 2017

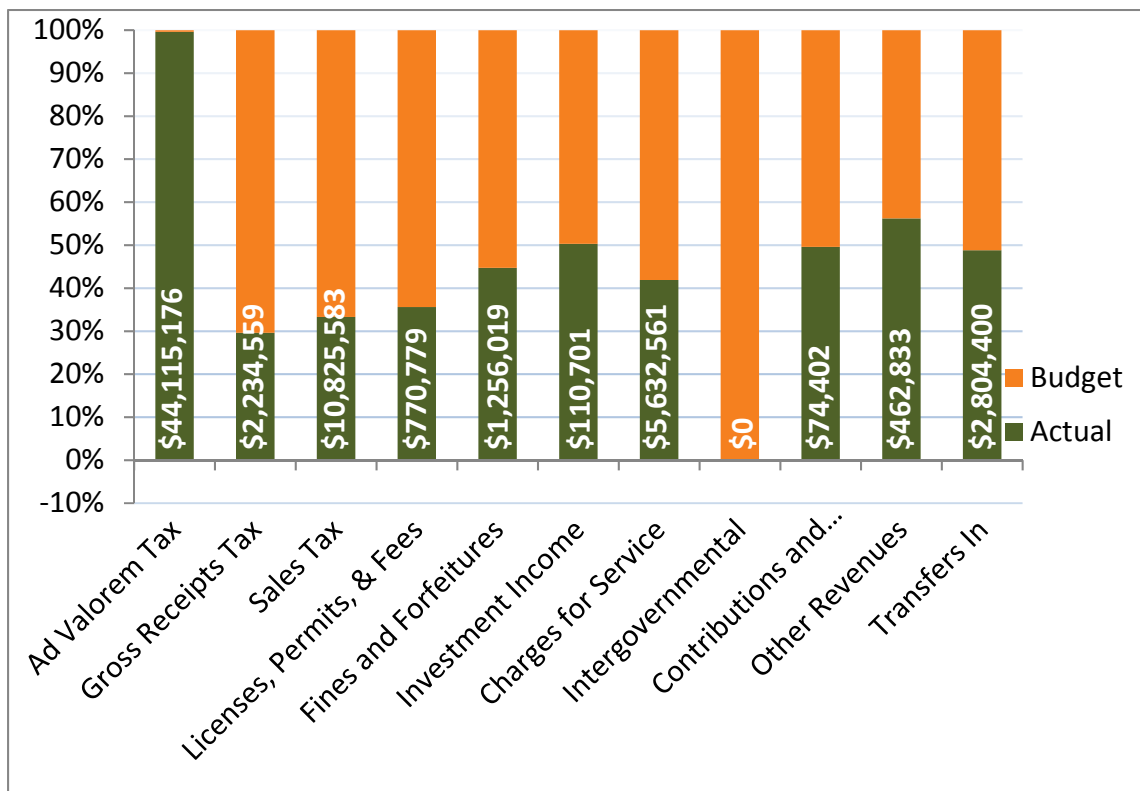


Highlights from each of the funds reported in the Year-to-Date Financial Statements are as follows.

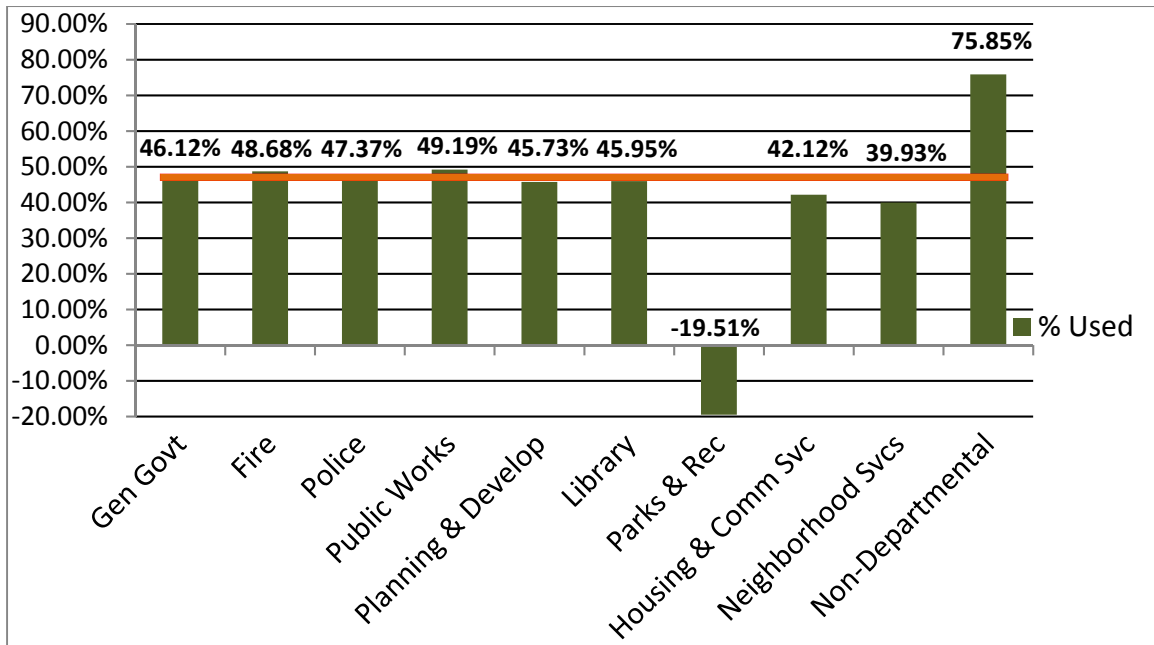
GENERAL FUND

- Cash balance up \$4.4 million compared to prior year
- FY2016 Revenues over expenditures \$1.6 million is part of increase in cash balance
- Variance analysis
 - Increase in current assets of \$0.2 million (-)
 - Increase in current liabilities of \$1.5 (+)
 - Revenues \$5.0 million more than prior year (+)
 - Expenditures \$3.5 million more than prior year (-)
- Revenue highlights
 - Property tax percent collected through March for current taxes is 96.09% as compared to 96.37% in prior year
 - Property tax revenue up \$6.2 million due to increased taxable values
 - Sales tax revenues are comparable to prior year; expected to level out this year
 - Licenses, Permits & Fees are down \$115,000 in building inspection fees for building permits, plumbing permits and apartment fees
 - Fines and forfeitures are down \$326,000 mainly in traffic and criminal fines due to year-end accrual for 60 day receipts into new year
 - Charges for service down \$513,000 due to year-end accrual for 60 day receipts of Ambulance Services; Golf course is now in a separate fund

GENERAL FUND REVENUES: BUDGET TO ACTUAL



GENERAL FUND EXPENDITURES: PERCENTAGE OF BUDGET USED



- Expenditure highlights
 - March is 50% of the fiscal year; most areas are at or below 50%
 - Parks and Recreation below due to timing of expenses for special events and summer program activity; 4B reimbursement is level throughout the year
 - Housing and Community Services had a staff vacancy at the Animal Shelter that was filled in February
 - Neighborhood Services had staff vacancies that have been filled in January
 - Non-departmental is ahead of year-to-date budget due to the debt service payments that are due in March; this will level out throughout the year

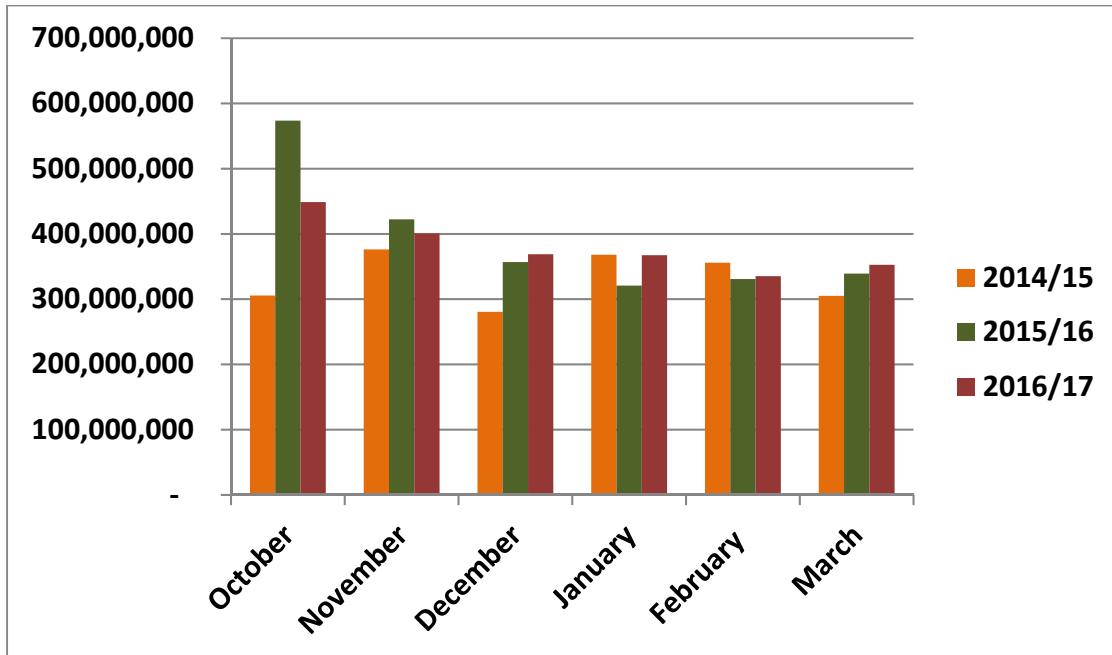
(4B) MESQUITE QUALITY OF LIFE CORPORATION FUND

- Cash balance down \$243,237 compared to prior year; project spending takes place over multiple fiscal years
- Main projects included
 - Transportation – traffic management system, Military Parkway Trail, traffic signal video detection system
 - Parks and Rec – park operations, highway corridor maintenance, Vanston Park, Westlake Tennis Center court renovation, Town East Pool updates

WATER SEWER OPERATING FUND

- Working Capital increase of \$4.9 million mainly from fiscal year 2016 results
- Building for stronger Days of Working Capital and All in Coverage Calculation for rating agencies
- Normal fluctuations in receivables and payables
- Revenues up \$1.4 million due to 8% rate increase offset by 3% reduction in consumption y-t-d
- Expenditures up \$2.1 million overall due to increases from NTMWD for purchased water and wastewater treatment charges and schedule debt service payment increases

MONTHLY GALLONS OF WATER BILLED: THREE-YEAR COMPARISON



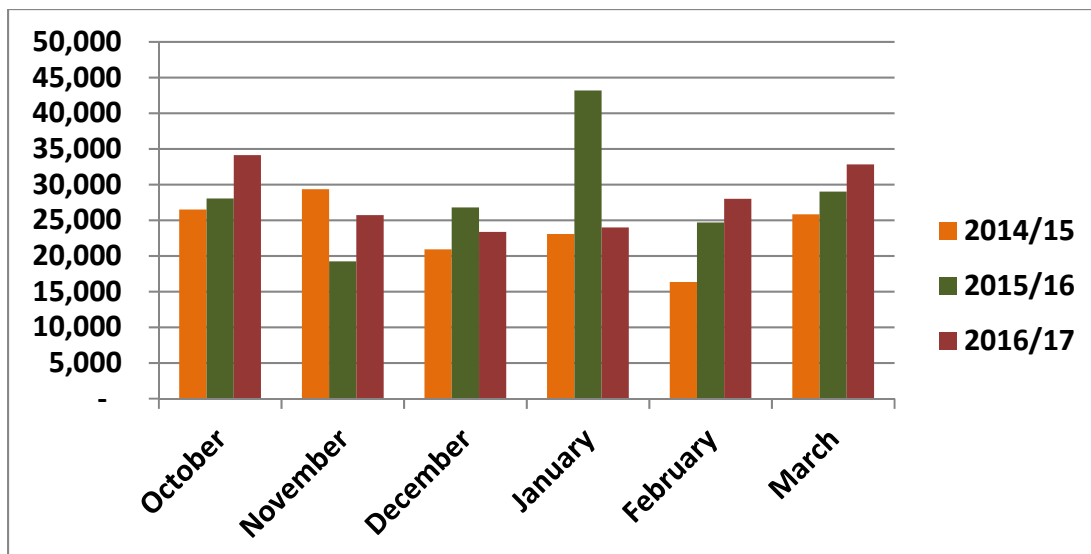
DRAINAGE UTILITY DISTRICT FUND

- Working Capital decrease of \$661,245 as planned for project spending
- Revenues are up slightly by \$85,230
- \$2,500,000 planned for drainage improvement projects (Palo Verde erosion control; Motley Drive and Town East Blvd drainage)

MUNICIPAL AIRPORT FUND

- Net loss year-to-date of \$16,682
- Hangar rentals up 4.2% compared to prior year
- Fuel sales 0.9% more than prior year; fuel sales price is set at a percentage of cost; gallons sold are 1.7% less year-to-date compared to prior year
- Fuel cost up approximately 15.9
- Profit margin of 28.6% y-t-d

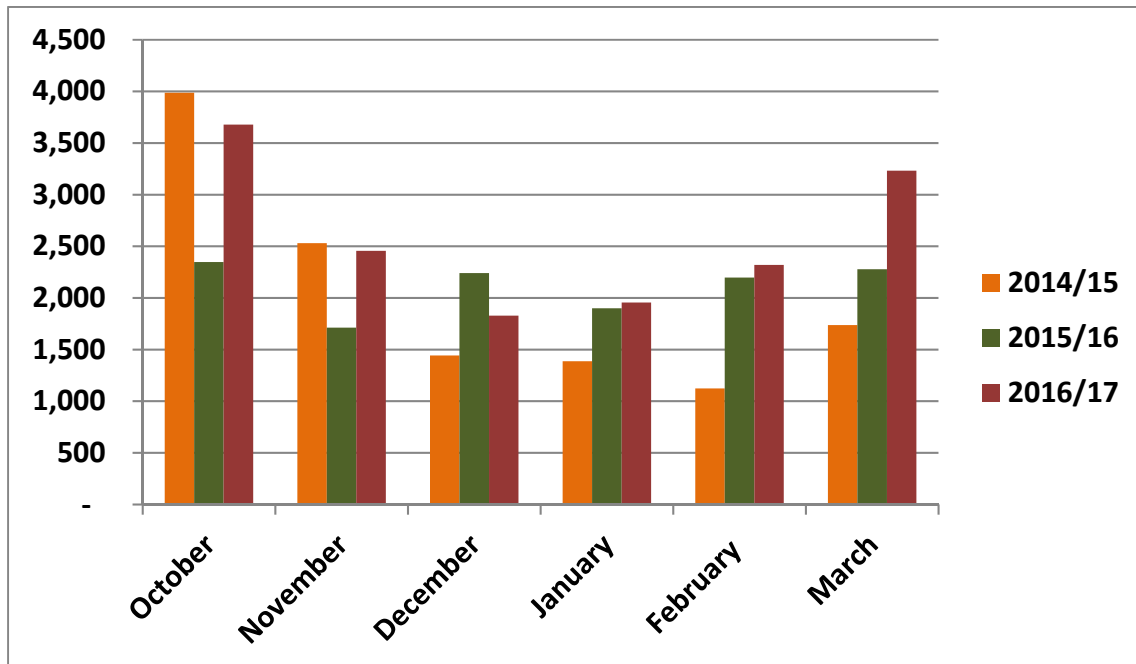
MONTHLY GALLONS OF FUEL SOLD: THREE-YEAR COMPARISON



MUNICIPAL GOLF COURSE

- Net loss year-to-date of \$107,937 (prior year net loss through 2nd quarter was \$237,618)
- Overall revenues are up 22% compared to prior year
- Year-to-date rounds of golf are up 22%
- Overall expenditures are \$54,889 less than the prior year or 9.5%

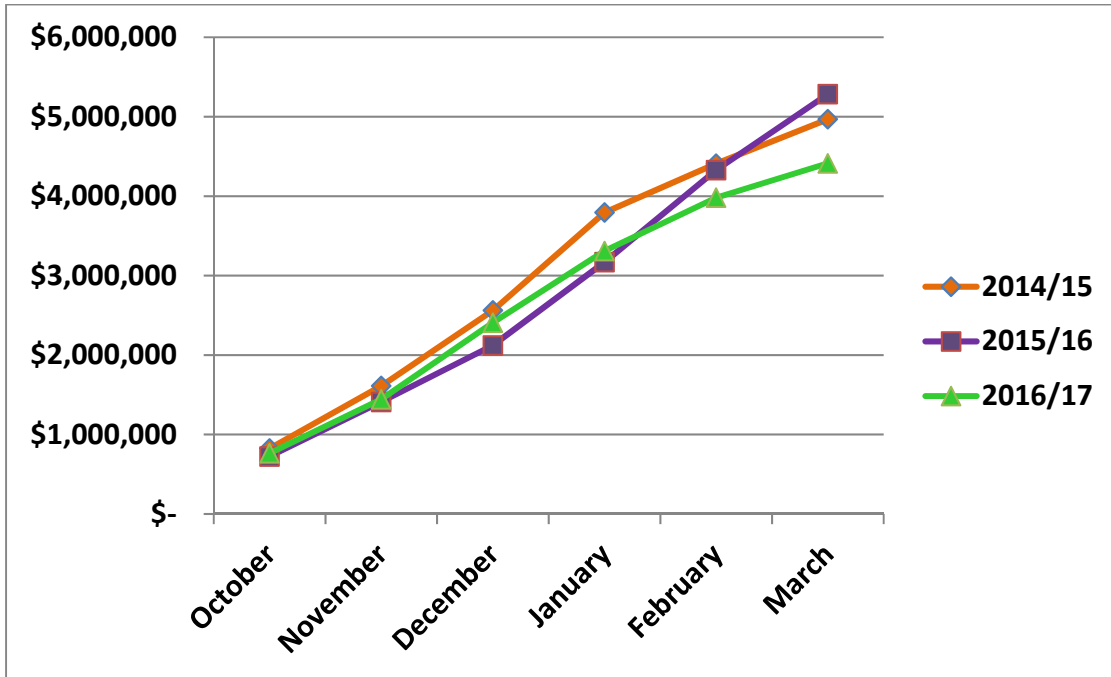
MONTHLY ROUNDS OF GOLF: THREE-YEAR COMPARISON



HEALTH CLAIMS FUND

- Revenues on track with budget; 1.2% more than prior year
- No rate increase in FY2017
- Net loss y-t-d of \$513,719 (prior year net loss through 2nd quarter was \$2,630,397)
- Stop Loss insurance check received in February to offset high claims in the fall \$288,121
- Health claims are \$870,676 less y-t-d than last year
- Pharmaceutical costs are \$427,189 less y-t-d than last year due to BCBS discounts
- Significant plan changes in plan year 2016 and 2017 in order to turn negative fund balance around

**HEALTH CLAIMS EXPENDITURES CUMULATIVE YEAR-TO-DATE
THREE-YEAR COMPARISON**



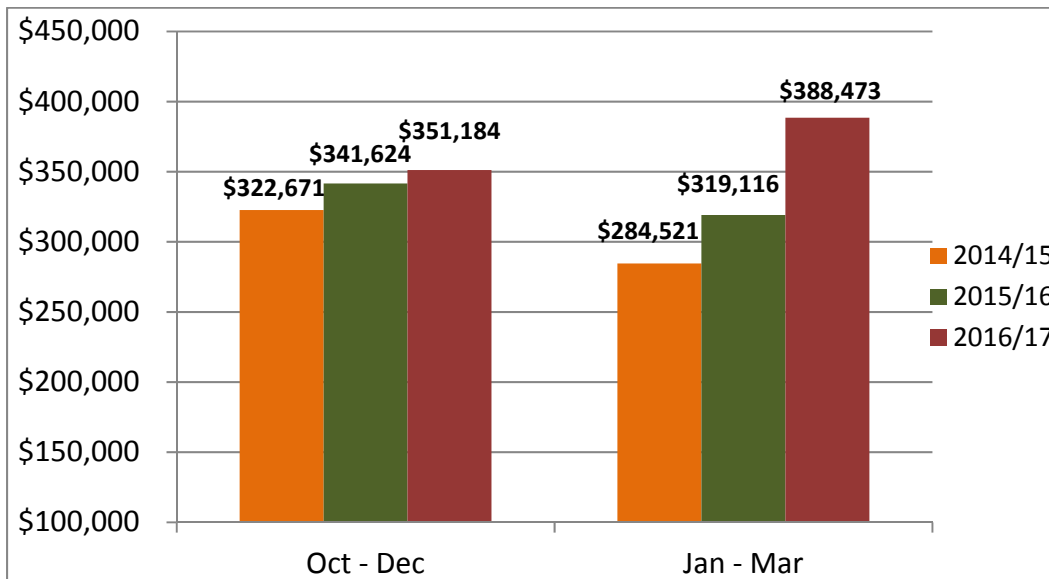
GENERAL LIABILITY FUND

- Net income year-to-date of \$410,834
- Departmental rates were adjusted to increase funding
- Revenues are \$390,200 more than prior year
- Expenditures are \$297,592 less than prior year
- Other expense amount is for two police cars replaced due to accidents

HOTEL OCCUPANCY TAX FUND

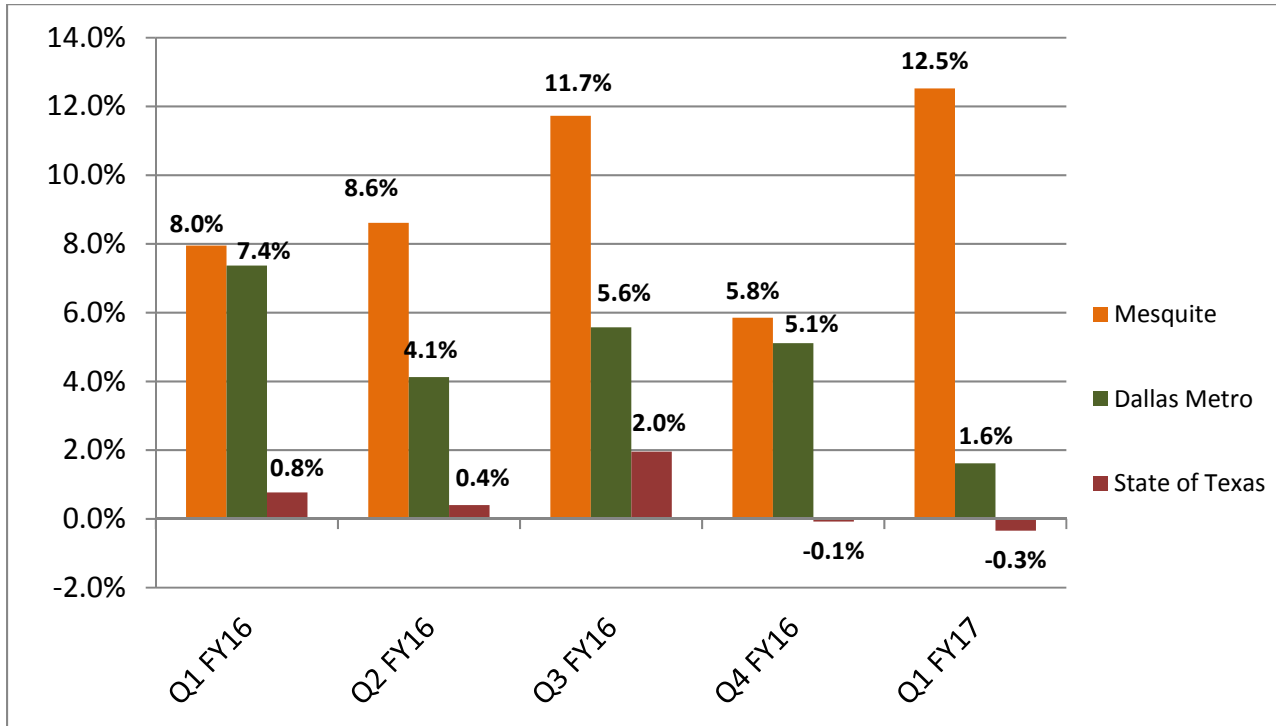
- Net income year-to-date of \$251,401
- Year-to-date revenues up \$80,378 or 12.1% compared to prior year

**QUARTERLY HOTEL OCCUPANCY TAX COLLECTED
THREE-YEAR COMPARISON**



**HOTEL OCCUPANCY HISTORICAL ANALYSIS
MESQUITE – DALLAS METRO – STATE OF TEXAS**

**QUARTERLY AVERAGE DAILY ROOM RATE
PERCENTAGE CHANGE (YEAR OVER YEAR)**



**QUARTERLY OCCUPANCY RATE
PERCENTAGE CHANGE (YEAR OVER YEAR)**

